



INECC

NORWEGIAN-ESTONIAN CHAMBER OF COMMERCE

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WELCOME



Established in 2007, the Norwegian-Estonian Chamber of Commerce (NECC, in Norwegian: Norsk-Estisk Handelskammer)

in Estonian: Norra-Eesti Kaubanduskoda) is a non-profit membership-based business association for companies with Norwegian-Estonian share capital, management or co-operation. NECC facilitates professional networking and seminars of interest, provides relevant information regarding both Estonia and Norway and promotes Norwegian companies, competence, and business values.

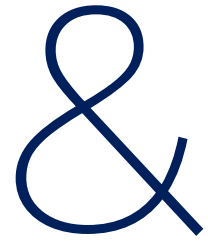
Some of NECC's activities are carried out in cooperation with the Royal Norwegian Embassy. NECC is the founding member of the Foreign Investors' Council in Estonia (FICE) www.fice.ee and one of the largest charities in Estonia – Aitan Lapsi, which supports children's visits to the theatre and sports events.

Also participation in the education programme of art museums and reading programmes www.aitanlapsi.ee.

NECC is also the first chamber in Estonia certified by CSR Estonia (Responsible Business Forum in Estonia).



The board



Kristiina Koel
Chairperson

Orkla Accounting Centre OÜ
Manager



Hans Magnar Aanensen
Vice-Chairman

CEO of Karmsund Group AS



Argo Saul
Board member

CEO at Nordic Houses KT OÜ

Kristiina has a long and solid background in banking and finance, where the last ten years have been busy building up the Orkla Group Accounting Centre in Tallinn. Today, the Centre handles approximately 70% of Group turnover. EAS has used us as a promo site for possible investors to enter the Estonian market. Before joining Orkla, Kristiina worked for a Scandinavian banking group in various positions, which involved a lot of cross-border interactions with different sites and corporations for more than 15 years, which has given her excellent knowledge about cultural differences. Kristiina's strongest competencies in today's rapidly changing world are change management and business innovation. Also, I strongly understand investing in Estonian service center fields.

Jaanus Stern
Board member

Attorney at law, LEADELL Pilv AS



Hans has an engineering background, working mainly with the manufacturing of ships and offshore equipment in Norway, and today, he is the CEO of Karmsund Group AS, Norway. Karmsund Group operates in maritime logistics and services to Norway's aquaculture and offshore industry. Hans first visited Estonia in 2001, and Karmsund Group established their first company in Estonia in 2002, initially in production, but today's primary focus is real estate.

Argo has a BA in Business Management and International Economic Relations and an Executive MBA from Estonian Business School. Argo is passionate about sales and values responsible entrepreneurship following CSR principles. He established his first company in 1993. Argo has been a co-owner and CEO of a Norwegian-Estonian joint venture, Nordic Houses, since 2002. Nordic Houses produces wooden frame houses in Estonia and has a domestic market in Norway. Their most popular products are the Buen cabins. Argo has been a board member of NECC since 2014 and has served as a board member also in several other NGOs (Estonian Woodhouse Association, Kuusalu Ettevõtjate Liit, Tehasemaja Haldus, Hea Tahte Koda).

Jaanus has connected with Norway since his university studies when he spent summers in Norway. After graduating with a BA and MA in Law from the University of Tartu, he studied at the international summer schools of the University of Oslo. He is an expert in Estonian law and supports clients in the Norwegian legal and economic environment. Jaanus also speaks Norwegian.

Management

Joar has a diverse operational, engineering, and project management background and has worked for several industry giants such as Equinor, Talisman Energy, GE Oil & Gas, and TechnipFMC. I have an MBA from Estonian Business School, followed by PhD studies in management, and I am now actively contributing to management consulting. Joar has a passion for innovation within the production industry and digital solutions, and he is completing his PhD research in Digital Twin Technology. Joar is a long-term consultant, providing services within the areas of Technology, Operations and Management.

Virve has an engineering background and has worked in manufacturing management for 20 years. Virve has been the CEO of AS Glamox – the Estonian unit of International Group Glamox – since 2016. NECC recognised AS Glamox with the “Excellence in Growth” business award in 2016 and the “Excellence in Growth” award in 2022. Virve believes that having leadership experience from many manufacturing companies and everyday cooperation with Norway and other international markets helps her support NECC members with operations management and business strategy knowledge.



Sandra Saar
General Manager

Sandra has been serving as the Norwegian-Estonian Chamber of Commerce General Manager since 2021. Sandra has been living and working in Norway for over 6 years, and speaks therefore very well Norwegian. She has a background in marketing, sales, project coordination and entrepreneurship. Sandra is currently executing her master studies in international law. With a passion for exploring cross-border opportunities, she is eager to collaborate and create a brighter future together.

Marco Iovino
Board member

Partner and CEO at SBM FastWood OÜ



Joar Terjesen
Board member

Partner at Trident Solutions AS



Virve Jõgeva
Board member

CEO at Glamox AS

Marco is a self-made entrepreneur with a long experience in the added-value wood industry and over 20 years of focus in the Baltic States. He co-founded SBM FastWood OÜ in 2010. Nowadays, the Company's product range consists mainly of modified wood materials and engineered products tailor-made for the project market and other international market segments that require solutions with high quality, performance, and customer service. Being half Danish and half Italian and having lived in both countries earlier, Marco has a multicultural background and speaks several languages. Marco is committed as a board member in NECC to working transparently for a higher value for all members.



The cooperation between NECC and the Royal Norwegian Embassy is important on several levels. Mainly as we can work together to promote trade and investment between the two countries, but also to help overcome cultural differences and provide businesses with information and resources to help them understand and adapt to the culture.

“Estonia and Norway are closely linked. Trade and economic cooperation have always been an important part of our relationship. Norway is an important source of foreign investments in Estonia, as well as an important export market for Estonian companies. At the same time, Norwegian exports to Estonia are growing. Norwegian companies are involved in a broad range of business activities in Estonia, and the potential for new partnerships is great, in particular related to ICT, innovation, energy, and green growth.

NECC is a key meeting place for Norwegian-Estonian business interests and an important partner for the Embassy in promoting trade and commercial relationships between Norway and Estonia as a part of Team Norway. I recommend that companies with an interest in trade and economic relations between Norway and Estonia join NECC and take part in their activities.”

Greetings from the Norwegian Ambassador to Estonia, H.E. Mr. Marius Dirdal



Strengthening bonds: NECC's Collaboration with the Royal Norwegian Embassy

Promoting Trade, Bridging Cultures, and Celebrating Tradition

The board in 2023



In the dynamic world of business and culture, the Norwegian Estonian Chamber of Commerce (NECC) shines as a symbol of tradition, innovation, and collaboration. Throughout 2023, NECC organised various events, initiatives, and partnerships that enriched the tapestry of cultural exchange and economic cooperation.

At the core of NECC's efforts lies a dedication to preserving and honouring heritage. One notable occasion was the Lutefisk dinner, a tradition that brought together enthusiasts of Nordic cuisine at Radisson Hotel Olümpia. Amidst an atmosphere of camaraderie, guests indulged in the flavours of lutefisk—a traditional dish originating from Norway, Sweden, and parts of Finland. Through this extravaganza, NECC not only delighted taste buds but also ensured that Nordic cultural heritage resonated within Tallinn's vibrant streets.

However, NECC's mission extends beyond food-related endeavours. The chamber serves as a hub for business excellence by hosting the Norwegian Business Awards gala. Against a backdrop of celebration and merriment, Orkla Eesti emerged as the Company of the Year, showcasing its leadership qualities and commitment to sustainability. The grand event, attended by figures such as Siim Kallas and the appointed Ambassador to Estonia, Mr. Marius Dirdal, resounded with joyous laughter, applause, and a strong economic partnership between Estonia and Norway.

NECC's impact reached far beyond the city streets of Tallinn, stretching across borders to build bridges and foster connections. By engaging in dialogues with chambers of commerce in Latvia, Lithuania, and Oslo, NECC laid the groundwork for a partnership that transcended national boundaries, nurturing the seeds of cooperation and trade between Norway and the Baltic states. Moreover, within Estonia, NECC's collaboration with the Royal Norwegian Embassy was vital in promoting cultural exchange and mutual understanding, bringing people together and fostering a sense of unity.

NECC's commitment to diversity and empowerment was expressed in events like the Female Future Networking Lunch, where women professionals gathered to share experiences, offer support, and inspire one another. With each story shared and every piece of advice exchanged, NECC reaffirmed its dedication to creating an inclusive and supportive business community.

As the year ended, NECC remained committed to fostering community and camaraderie. From traditional lutefisk dinners to festive Christmas networking events, NECC provided a welcoming space for like-minded individuals to come together, share stories, and celebrate shared traditions. In essence, NECC's journey throughout the year exemplifies the values of collaboration, celebration, and community. Through its efforts, NECC not only strengthened ties between nations but also enriched the lives of individuals, leaving behind a legacy of friendship, cooperation, and cultural exchange that will endure for years to come.

Celebrating Innovation and Sustainability: Norwegian Business Awards Gala

Recognising Excellence in Estonian-Norwegian Business Partnerships

The Norwegian Business Awards (NBA), organised by the Norwegian-Estonian Chamber of Commerce (NECC), is a prestigious event that acknowledges Estonian companies that have excelled in innovation and growth, particularly through collaboration with Norway.

The highlight of the gala is the "Company of the Year" award, which recognises Estonian businesses that demonstrate outstanding innovation and sustainability in their development processes, leading to positive economic, social, and environmental outcomes. These companies exhibit flexibility and adaptability in a rapidly changing world, implementing environmentally friendly methods while creating products, services, or processes that adhere to sustainability principles. The gala welcomes applications from companies that have enhanced their competitiveness over the past three years through successful projects.

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Norra-Eesti Kaubanduskoda tunnustas Norraga seotud ettevõtteid

Norra-Eesti Kaubanduskoda tunnustas Norra-Eesti äriühindade galal Norraga koostööd tegevaid ettevõtteid. "Aasta ettevõtte" kategoorias osutus võitjaks Orkla Eesti. Teise koha pälvis Nordic Houses KT ja kolmanda koha Citybox Tallinn.



Norra-Eesti Kaubanduskoda tunnustas Norraga seotud parimaid ettevõtteid.
Foto: Johanna Niido

In its 15th anniversary celebration, the Norwegian Business Awards gala featured the esteemed Orkla Eesti AS as the recipient of the "Company of the Year" award. Nordic Houses KT OÜ and Citybox Tallinn OÜ were also recognised for their contributions, receiving second and third place, respectively.

Former Prime Minister Siim Kallas emphasised the vital role of foreign investments in Estonia, emphasising their contributions to financial gains, innovation, and cultural exchange. He underscored the importance of nurturing strong economic ties with countries like Norway.

Virve Jõgeva, last year's "Excellence in Growth" category winner and jury member, commended Orkla Eesti AS for its strategic sustainability approach, encompassing all its operations. Orkla's efforts extend beyond business, positively impacting society as well.

"Company of the year" winner Orkla Eesti AS is Estonia's leading food industry company, which combines two local production units and brands with a long history – Kalev and Põltsamaa, and represents several other well-known brands on the Estonian market, such as Felix, Taffel, Laima, Selga, Vilma, Naturli, Möller's and others.





In a diverse world, the Norwegian Estonian Chamber of Commerce (NECC) stands as a beacon of unity, which fosters cultural exchange and mutual understanding between nations. Throughout its history, NECC has championed initiatives to bridge cultures, break down barriers, and celebrate the rich tapestry of diversity that enriches our global community.

At the heart of NECC's cultural exchange initiative lies a commitment to promoting dialogue and understanding among people from different backgrounds. Through events, workshops, and partnerships, NECC creates opportunities for individuals to come together, share their experiences, and learn from one another. Whether through language courses, intercultural seminars, or cultural festivals, NECC provides a platform for meaningful interactions that transcend borders and forge lasting connections.

Quote: Orkla Eesti AS

"Last week, the Norwegian-Estonian Chamber of Commerce (NECC) hosted the annual Norwegian Business Awards gala, where Orkla Eesti's strategic efforts in creating more sustainable and innovative brands earned us the coveted "Company of the Year" title. We are deeply honored and sincerely grateful for this recognition, and pledge to continue our endeavors with even brighter eyes. Congratulations and good luck to Nordic Houses and Citybox Tallinn as well."

With the "Company of the Year" award, NECC acknowledges Estonian companies like ours, linked to Norway, that distinguish themselves through innovation and sustainability. These efforts not only contribute to financial success but also have a positive impact on society as a whole, reflecting our commitment to sustainability and innovation."



The gala also welcomed the new Norwegian Ambassador to Estonia, H.E. Mr. Marius Dirdal, and featured entertainment, including a performance by magician "Kevinski." Attendees enjoyed a traditional Norwegian Lutefisk dinner, highlighting the cultural exchange and preservation of traditions fostered by the NECC.



Setting the Stage for Success: NECC's Inaugural Event and Strategic Planning Session

In the dynamic landscape of 2023, the Norwegian Estonian Chamber of Commerce (NECC) embarked on its journey with an auspicious start, marked by the successful execution of its inaugural event. The NECC board convened to reflect on this milestone and chart a course for the upcoming season. Hosted by esteemed board member Jaanus Stern, the gathering occurred at the LEADELL Pilv Advokaadibüroo office in Tallinn, offering a panoramic view that mirrored the expansive possibilities ahead.

At the heart of LEADELL Pilv Advokaadibüroo lies a philosophy in its name. The fusion of "lead" and "ELL" symbolises the firm's commitment to guiding clients through the legal terrain of Estonia, Latvia, and Lithuania. This alliance, grounded in local expertise and global reach, underscores the firm's dedication to providing comprehensive legal services tailored to the needs of both local and international clientele.

Within the walls of LEADELL Pilv Advokaadibüroo, a team of seasoned experts stands ready to navigate the complexities of the legal landscape. From legal consultancy to document drafting, from issuing legal opinions to representing clients in negotiations and dispute resolution processes, the firm offers a spectrum of services aimed at safeguarding the interests of its clients with unwavering dedication and integrity.

As NECC board members gathered in LEADELL's esteemed office, the spirit of collaboration and strategic foresight permeated the atmosphere. Against the backdrop of panoramic views and the hum of vibrant discussions, the board members delved into deliberations, outlining ambitious plans and strategic initiatives to propel NECC forward in the year ahead.

In extending gratitude to Jaanus Stern for graciously hosting the NECC board, the significance of partnerships and alliances in shaping NECC's trajectory was underscored. LEADELL Pilv Advokaadibüroo exemplifies the core values of security, trust, and passion, which resonate deeply with NECC's mission of fostering collaboration, innovation, and excellence within the Estonian-Norwegian business community.

As the sun set on the horizon, casting a warm glow over the Tallinn skyline, the NECC board departed with renewed purpose and determination. With LEADELL Pilv Advokaadibüroo as a proud member, NECC is poised to navigate the intricate currents of the business landscape with confidence and resolve, paving the way for a future defined by success, growth, and prosperity.



Pioneering the Future: Accelerating Electromobility in Estonia and the Baltic Countries

A Collaborative Endeavor Towards Climate Neutrality

In a landmark gathering, transportation and e-mobility experts from Norway convened with representatives from the city of Tallinn and experts across Estonia to deliberate on strategies aimed at accelerating electromobility in Estonia and the wider Baltic region. Hosted by the Norwegian Chamber of Commerce, this pivotal meeting marked a significant step forward in advancing sustainable transportation solutions in the region.



Norway's unparalleled success in embracing electric cars is a beacon of inspiration for the Baltic countries. With electric cars accounting for a staggering 79.3% of new car sales in Norway in 2022 and nearly 600,000 registered in the country, Norway stands as a global leader in e-mobility adoption. In Estonia, where approximately 3,800 electric cars are registered, and electric vehicles constituted 6% of new car sales in 2022, a promising trajectory exists towards sustainable transportation solutions.

Former Norwegian Minister of Transport Jon Georg Dale, a key delegation member, commended the Baltic countries' collaborative approach towards e-mobility development. He emphasised the importance of harnessing expertise from diverse sectors to understand the challenges and opportunities of transitioning towards electromobility.

The discussions centred on key issues surrounding the promotion of electromobility, including the imperative need to revise subsidies and tax systems for electric vehicles and the expansion of electric infrastructure and charging networks. Spearheading this initiative is Møller Baltic Import, the driving force behind the Baltic sustainable e-mobility development project.

Indrek Gailan, Head of the Department of Transport Development and Investments at the Ministry of Economic Affairs and Communications, underscored the importance of adopting a holistic approach towards environmentally friendly car transport. He emphasised the necessity of transcending national borders and considering the broader implications of transitioning towards electric vehicles, including establishing a robust charging network spanning neighbouring countries.

Ilze Grase-Kibilde, CEO of Møller Baltic Import, highlighted the significance of collaboration between the public sector, businesses, and the third sector in driving e-mobility initiatives. Drawing inspiration from Norway's exemplary efforts in promoting electric cars, Grase-Kibilde emphasised the need for efficient support measures at the national level and rapid infrastructure development at the municipal and business levels. She further advocated establishing a regional organisation to facilitate concerted efforts towards achieving climate neutrality in the transport sector.

Established this month, the Baltic Future Mobility working group brings local experts from the public and third sectors, including representatives from the Ministry of Economic Affairs and Communications, transport administration, utility companies, municipalities, and the business community. Supported by the Norwegian Embassy in Estonia, Latvia, and Lithuania, this collaborative effort aims to develop actionable proposals to propel the region towards climate neutrality in the transport sector.

As the world sets sights on a sustainable future, the discussions held during this historic gathering pave the way for transformative change in the Baltic region's transportation landscape. With unwavering commitment and collaborative spirit, Estonia and its Baltic neighbours are poised to lead the charge towards a cleaner, greener future for future generations.

The commitment to transitioning to electric vehicles extends beyond mere rhetoric to tangible action plans and policy initiatives. Expert groups comprising representatives from Estonia, Latvia, and Lithuania are diligently analyzing regional e-mobility development experiences to develop comprehensive proposals. These proposals aim to expedite the transition towards climate neutrality in the transport sector, with a pivotal focus on phasing out new registrations of internal combustion engine cars by 2035.

The visit of Norwegian experts from the Norwegian Electric Vehicle Association (Elbil) and the presence of former Norwegian Minister of Transport and Communications Jon Georg Dale underscore the significance of international collaboration in advancing sustainable transportation solutions. Their insights and experiences are invaluable resources, guiding the Baltic countries towards informed decision-making and effective implementation strategies.

Looking ahead, the journey towards achieving climate neutrality in the transport sector is multifaceted and complex. However, with proactive engagement, innovative solutions, and cross-sectoral collaboration, Estonia and its Baltic counterparts are poised to overcome challenges and embrace opportunities for a sustainable future.

Establishing the Baltic Future Mobility working group represents a significant milestone in this journey. By harnessing the collective expertise and resources of stakeholders from across the public and private sectors, this collaborative endeavour sets the stage for transformative change. As the working group delves deeper into developing actionable recommendations, the vision of a cleaner, greener transportation landscape inches closer to realisation.

E-mobiilsuse juhtriigi Norra spetsialistid tulid Eestisse keskkonnasõbraliku autotranspordi arendamist arutama



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In the days, months, and years to come, the Baltic region will continue to lead by example, proving that sustainability and economic prosperity are not mutually exclusive but rather mutually reinforcing. With each milestone reached and every challenge overcome, Estonia and its Baltic counterparts are writing a new chapter in the history of transportation—one that is defined by resilience, vision, and a commitment to shaping a better world for generations to come.



In the coming months and years, the efforts of the Baltic countries to accelerate electromobility will continue to garner momentum. With ongoing support from international partners and a shared commitment to sustainability, the Baltic region is poised to emerge as a trailblazer in the global transition towards clean and efficient transportation systems.

As the sun sets on this historic gathering, optimism fills the air, fueled by the collective determination to pave the way for a brighter, more sustainable future. With each step forward, Estonia and its Baltic neighbors move closer to realizing their vision of a transportation ecosystem that not only meets the needs of the present but also preserves the planet for future generations.

One of the cornerstones of this transformative journey is the evolution of infrastructure to support electric vehicles. The expansion of charging networks, both domestically and across borders, is paramount to enabling widespread adoption of electric cars. Through strategic investments and collaborative partnerships, Estonia and its Baltic counterparts are laying the groundwork for a seamless charging experience, ensuring that drivers have convenient access to charging stations wherever their journeys may take them.

Female Future networking lunch

Engaging in discussions with chambers of commerce is not just a pleasure but also an opportunity to contribute to a shared objective: facilitating the success of their members in exploring new partnerships and venturing into unfamiliar markets. This common goal resonates profoundly in the ongoing dialogues among esteemed organisations such as the Norwegian Chamber of Commerce in Latvia, the NECC (Norwegian Estonian Chamber of Commerce), the Norwegian-Lithuanian Chamber of Commerce, and the Oslo Chamber of Commerce.

These chambers are vital conduits for fostering connections and nurturing partnerships between private enterprises in Norway and the Baltic countries. The third round of consultations took place recently, representing a significant step forward in the journey towards collaboration. Notably, discussions have been underway to organise a joint event slated for September 2023 in Oslo. This upcoming gathering holds the promise of uniting members and friends from all four chambers of commerce, thereby creating a conducive environment for networking and forging mutually beneficial collaborations.



The second edition of the Female Future networking lunch, held at restaurant Pegasus, brought together a diverse group of like-minded women to network, learn, and connect. This vibrant event featured two inspirational speakers, Siiri Lahe and Piret Potisepp, who shared their stories and insights on various topics including work-life balance, overcoming workplace challenges, and excelling in male-dominated industries.

Siiri and Piret's engaging presentations provided practical advice and valuable tips for women navigating their professional journeys. Piret Potisepp also introduced the Female Managers Accelerator program, a new initiative to empower women at all career stages. Those interested in learning more about this program can contact Piret Potisepp at piret.potisepp@koda.ee.

The Female Future networking lunch provided a platform for women to come together, exchange experiences, and support one another in their professional growth. It underscored the importance of diversity, equity, and inclusion in the workplace, and celebrated the invaluable contributions of women in business. As we continue to champion diversity and empower women, events like these play a pivotal role in fostering a more inclusive and equitable society.



As these collective efforts continue to unfold and gain momentum, businesses in both Norway and the Baltic countries can anticipate a wealth of new opportunities for growth and expansion. It's a development worth following closely, as the Norwegian-Baltic partnership holds the potential to significantly impact business landscapes, fostering innovation, and enhancing networking prospects. Stay tuned for further updates on this promising alliance and its tangible effects on business growth and networking endeavors.

Cooperation with other chambers



Let's take a moment to reminisce about last year's COOP FIS Cross Country World Cup, which once again graced Tallinn with its thrilling presence. On the 21st of March, 2023, the Tallinn Song Festival grounds were transformed into a hub of excitement as elite athletes from around the world gathered to compete in the free technique sprint. The event featured a challenging 1500m track with a 52-meter ascent, showcased the best of the skiing world. Spectators were treated to heart-stopping races, witnessing every movement and expression of the top skiers as they vied for valuable points.



Between the qualification rounds and finals, the atmosphere remained electric. Entertainment provided by 5MIINUST kept spirits high and anticipation levels soaring. NECC proudly displayed its flag amidst the festivities, inviting attendees to join them and be part of the excitement. It was a momentous occasion that brought together sports enthusiasts and community members, celebrating the spirit of competition and camaraderie.

Additionally, we sincerely thank everyone who visited our booth at last year's city sprint in Tallinn! Collaborating with NECC - Norwegian Estonian Chamber of Commerce and Nordic Houses, we enjoyed serving waffles and blackcurrant toddy and engaging in delightful conversations with attendees. The event received glowing reviews from the cross-country skiing community, showcasing Tallinn at its finest. And, to top it all off, Norwegian athletes delivered stellar performances, triumphing over their Swedish rivals—a testament to their skill and determination.

As we reflect on these unforgettable moments, we're reminded of the joy and unity that sports can bring, transcending borders and bringing communities together in celebration. Here's to more memorable events and shared experiences in the years to come!



Reminiscing the COOP FIS Cross Country World Cup in Tallinn

A Spectacular Showcase of Skiing Excellence and Community Spirit



A Journey through Excellence: NECC's experience at the Orkla factory

A Journey of Discovery into Chocolate Making and Sustainable Practices

Last year, NECC embarked on a remarkable journey to the Orkla Eesti As factory, leaving a lasting impression on all who had the privilege of participating. Nestled within the heart of the factory, we were treated to an immersive experience that offered unique insights into the artistry of chocolate making and the company's steadfast commitment to sustainability.

Led by our gracious hosts at Orkla Eesti, we embarked on a captivating factory tour that transported us into the fascinating world of chocolate production. From the precise blending of premium ingredients to the meticulous crafting of each delectable treat, every step of the process was a testament to Orkla's unwavering dedication to quality and craftsmanship.

In addition to the enlightening factory tour, we received a presentation from Kaido Kaare, Chairman of the Board for Orkla Eesti. His presentation provided invaluable perspectives on the market landscape, highlighting the challenges and opportunities that shape the industry. We were particularly struck by Orkla's steadfast commitment to sustainability—a commitment that permeates every aspect of its operations and product offerings.

Throughout our visit, we witnessed Orkla's innovative approaches to sustainability, from sourcing responsibly grown ingredients to implementing eco-friendly packaging solutions. It was inspiring to see how Orkla integrates sustainability into their core business practices, setting a high standard for environmental stewardship within the industry.



Earlier in the year, NECC congratulated Orkla on their well-deserved recognition as "Company of the Year" in the Norwegian Business Awards competition. This prestigious award underscored Orkla's exceptional leadership, innovation, and profound impact on the industry—a testament to their relentless pursuit of excellence.

Reflecting on our unforgettable visit to the Orkla Eesti As factory, we are grateful to witness firsthand the passion, dedication, and innovation that define Orkla's approach to chocolate making and sustainability. We anticipate witnessing Orkla's continued success and impact in the future.



Reflecting on a Seminar Dedicated to Rebuilding Ukraine

Uniting Private and Public Sectors for Economic Recovery and Growth

Last year, NECC hosted a highly successful seminar focusing on the critical task of rebuilding Ukraine and the indispensable roles played by both the private and public sectors in this endeavor. The event, held the previous day, brought together a distinguished panel of speakers representing various organizations, including Wise, NGO MONDO, Asters Law, Harmet OÜ, BLRT Grupp, the Estonian Embassy in Kyiv, and the Norwegian Embassy in Tallinn.



Throughout the seminar, these esteemed speakers provided invaluable insights into a wide range of topics, shedding light on the impact of the war on Ukraine's energy sector, the imperative for private sector involvement in humanitarian crises, and the vital importance of initiatives like the modular kindergarten—a foundational step in Ukraine's rebuilding efforts. Additionally, attendees gained a comprehensive overview of the political and economic landscape in Ukraine, gaining a deeper understanding of the challenges and opportunities that lie ahead.



Ukraine has faced significant political and economic upheaval in recent years, grappling with political instability, corruption, and conflict—a situation exacerbated by a deteriorating economy and infrastructure. As Ukraine charts a path toward recovery and progress, the collaboration between the private and public sectors becomes increasingly pivotal.

The seminar served as a platform for stakeholders from diverse sectors to come together and explore strategies for rebuilding Ukraine. It emphasized the necessity of cooperation and synergy between the private and public realms. Participants engaged in discussions to identify actionable steps to expedite the country's reconstruction and stimulate economic revitalisation.

Moreover, the seminar delved into the legal and regulatory landscape of doing business in Ukraine, covering crucial aspects such as company registration, taxation, and intellectual property protection. Understanding Ukraine's cultural and business norms was also highlighted as fundamental for success, with discussions on communication styles, relationship-building, and negotiation tactics.



We extend our heartfelt gratitude to all who participated in making this event a resounding success. Special thanks are owed to our esteemed partner, the Norwegian Embassy in Tallinn, as well as our gold members, BLRT Grupp and Citybox Tallinn, for their invaluable support and hospitality in hosting the seminar. As we reflect on the insights gained and discussions held during this seminar, we are reminded of the power of collaboration and collective action in driving positive change. Together, we remain committed to supporting Ukraine's journey toward recovery, resilience, and prosperity.

Expanding Horizons: Norwegian Green Maritime Business Cluster Sets Sail for the Baltics



Scanworking Thursday

We are thrilled to reminisce about the memorable Scanworking Thursday event, where we celebrated Nordic Day in grand style. Reflecting on Norden's poignant words, "The Nordic Day commemorates the signing of the Helsinki Treaty, a pivotal moment in Nordic constitutional law. This treaty, governing official cooperation among Denmark, Finland, Iceland, Norway, and Sweden, continues to underpin much of their interconnectedness today."

We showcased the remarkable companies affiliated with NECC, DECC, and SCCE at this special gathering. For those who had the opportunity to present their companies, it was a platform to shine and connect with like-minded professionals. As many may recall, Scanworking is a cherished series of informal after-work gatherings designed exclusively for members and partners of the Danish, Swedish, and Norwegian Chambers of Commerce in Estonia. The relaxed atmosphere allows attendees to drop in at their convenience, fostering meaningful connections without the constraint of participation fees.

On behalf of DECC, NECC, and SCCE, we fondly remember and extend our gratitude for your participation in the March 2023 edition of Scanworking. It was a highlight of the previous year, and we eagerly anticipate creating more memorable moments together!



In a nod to last year's transformative events, we recall the impactful journey undertaken by the Norwegian Green Maritime Business Cluster, which converged upon Tallinn with a clear focus on fostering Baltic Sea industrial and maritime cooperation.

The cluster's visit was marked by vibrant discussions centred around central themes such as green ship transition, logistics optimisation, ship design innovation, renewable energy integration, and applied science research and development. With a delegation comprising esteemed representatives from Ulstein Group, Fiskerstrand Yard, Narvik Havn, Optimar, NTNU Ålesund, Sparbanken Møre, and East CCI, the event was a testament to the collaborative spirit driving progress in the maritime sector.

Recognising the expertise and network of local stakeholders, the cluster sought assistance connecting with key companies in Tallinn, offering to cover the additional costs as a token of appreciation. Furthermore, discussions were initiated with Ambassador Marius regarding the possibility of hosting a reception at the residency, underscoring the importance of diplomatic engagement in fostering cross-border partnerships.

The representatives of Tallinn Port confirmed a pivotal meeting, where they introduced various business areas, including development projects and activities related to green and digital topics. They introduced the Baltic Sea Green Corridor project and other environmental/energy topics, further enriching the dialogue and fostering collaboration in sustainable maritime solutions. As we reflect on this remarkable event from the past year, let us draw inspiration from the collaborative efforts that drive innovation and sustainability in the maritime industry.

Reflecting on the Joyous Celebration of Norwegian Constitution Day

A Day of Unity and Festivity with the Norwegian Embassy in Tallinn



Ambassadør Marius Dirdal
Tallinn

Jeg takker for hyggelig hilsen til Kongefamilien i anledning 17. mai. Jeg sender mine beste ønsker for nasjonaldagen og fremtiden – til ansatte ved ambassaden og Norsk-Estisk Handelskammer, samt øvrige nordmenn og venner av Norge i Estland.

Spualdr

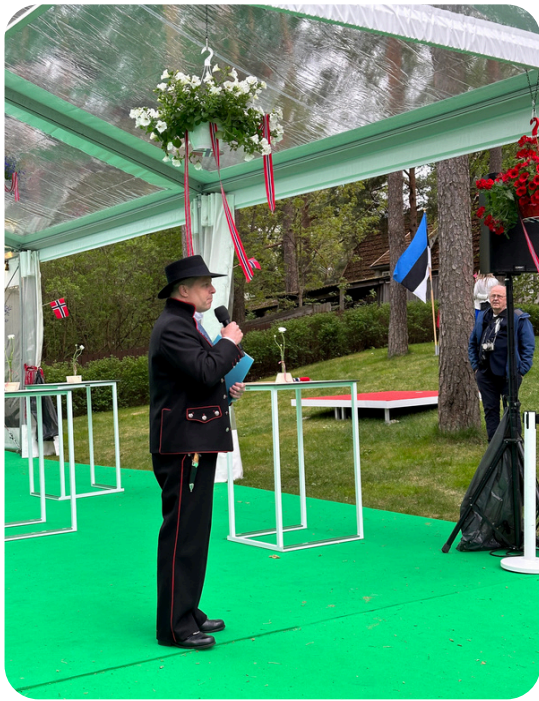
Last year's celebration of Norwegian Constitution Day was a jubilant occasion that brought together the Norwegian-Estonian community in a joyous display of camaraderie and cultural exchange. Hosted with graciousness and warmth by Norwegian Ambassador Marius Dirdal at his residence in Tallinn, the event stood as a testament to the enduring ties between Norway and Estonia, steeped in shared values and mutual respect.

We deeply thank Ambassador Dirdal for his generous hospitality, which transformed the embassy into a welcoming haven for guests to revel in the festivities. His efforts in fostering a spirit of inclusivity and camaraderie set the tone for a memorable celebration that will be cherished for years.

Central to the event's success were our esteemed sponsors, R-Kiosk and Balbiino, whose generous contributions played a pivotal role in creating an atmosphere of merriment and enjoyment. R-Kiosk, a beacon of sustainability and innovation, delighted attendees with their delectable vegan hot dog—a culinary masterpiece that tantalised taste buds and embodied the commitment to eco-conscious practices. Meanwhile, Balbiino's Lauulu-ja tantsupeo ice cream, adorned with candy pieces made from locally sourced Estonian cream and natural colours, provided a delightful finale to the gastronomic journey, ensuring smiles and satisfaction all around.



The festivities were further elevated by the enchanting performance of the Tabasalu Music and Art School brass band, whose melodious tunes reverberated through the air, adding an extra layer of charm and vivacity to the celebration. Their musical prowess served as a testament to the cultural richness and talent that exists within both the Estonian and Norwegian communities.



To all who graced the event with their presence and participation, we extend our heartfelt gratitude for contributing to the vibrant tapestry of Norwegian Constitution Day celebrations. It was truly heartwarming to witness the community come together in a spirit of unity and camaraderie, embracing the cherished traditions and values that define this auspicious day.



As we reflect on the joyous memories and shared experiences of Norwegian Constitution Day, we are reminded of the profound significance of cultural exchange and friendship in fostering mutual understanding and appreciation. Here's to many more years of partnership and camaraderie between Norway and Estonia as we continue to celebrate the enduring bond between our nations with warmth, joy, and gratitude.



In closing, we express our sincere appreciation to all who contributed to making this event a resounding success. Your dedication and commitment to fostering goodwill and cultural exchange are a testament to the profound impact that collaboration and unity can have in shaping a brighter future for future generations. Let us continue to cherish and celebrate the rich tapestry of diversity and friendship that binds us together as we look forward to many more memorable occasions in the years ahead.

Elevating Business Dynamics: NECC's Ongoing Pursuit of Excellence

Nurturing Growth, Inspiring Innovation, and Fostering Lasting Connections

The cornerstone of NECC's mission is its unwavering commitment to empowering businesses and nurturing a vibrant ecosystem of collaboration and innovation. With a steadfast focus on driving collective success, NECC endeavours to provide its members with the tools, resources, and opportunities needed to thrive in today's rapidly evolving business landscape.

As the dawn of a new season approaches, NECC is thrilled to announce an exciting lineup of events and initiatives designed to inspire, educate, and connect its members. From insightful workshops led by industry experts to thought-provoking seminars exploring the latest trends and strategies, NECC's offerings are meticulously curated to provide invaluable insights and unlock new pathways to success.



One of the cornerstones of NECC's programming is its engaging networking sessions, where members can connect with like-minded professionals, share experiences, and explore potential collaborations. These gatherings are fertile ground for fostering meaningful connections and building lasting relationships that transcend traditional business boundaries.

In addition to its networking opportunities, NECC offers a range of collaborative projects to drive innovation and collective progress within the business community. Through these initiatives, members have the chance to work together on innovative projects, share resources, and leverage each other's expertise to achieve common goals.

At the heart of the Norwegian Estonian Chamber of Commerce (NECC) lies a profound dedication to fostering growth and innovation within the business community. As the seasons change and new opportunities emerge, NECC stands poised to unveil a dynamic array of events, initiatives, and resources meticulously tailored to meet the ever-evolving needs and aspirations of its members.



A commitment to excellence and continuous improvement is at the heart of NECC's vision. By providing its members with access to cutting-edge resources and opportunities for professional development, NECC seeks to empower businesses to reach new heights of success and innovation.

As we embark on this new season, NECC invites its members to join us on a journey of growth, discovery, and collaboration. Together, let us navigate the seas of success and chart a course towards a brighter future for businesses in Estonia and beyond.

Accelerating Growth in the Nordics: Expanding Business Cooperation between Norway and the Baltic Countries”

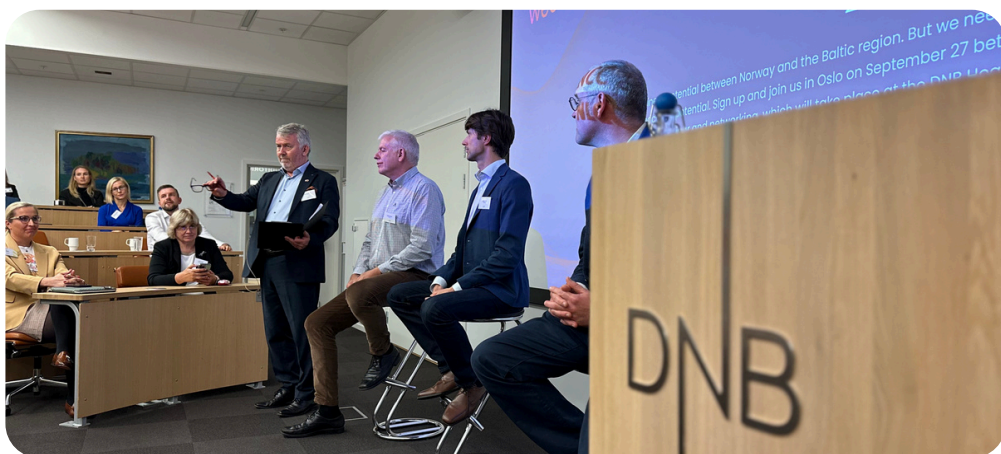
Nurturing Growth, Inspiring Innovation, and Fostering Lasting Connections

In the vibrant landscape of Oslo Innovation Week, NECC played a pivotal role in orchestrating a landmark event titled “Accelerating Growth in the Nordics: Expanding Business Cooperation between Norway and the Baltic Countries.” This initiative was a beacon of collaboration, spotlighting the dynamic interplay between the Baltic and Norwegian business communities, culminating in the Baltic-Norwegian Business Forum.

Collaborating seamlessly with esteemed partners such as the Oslo Chamber of Commerce, Norwegian-Lithuanian Chamber of Commerce, and Norwegian Chamber of Commerce in Latvia, NECC crafted an event brimming with promise and potential. The forum provided a platform for stakeholders to delve into substantial business opportunities and engage in stimulating discussions to foster mutual growth and prosperity.

Distinguished speakers from diverse backgrounds, including Evita Nedzvecká, Pål Arne Davidsen, Antra Zalite, Jon R. Westby, Astrid Simonsen Joos, Richard Nilsen, Deniss Ojastu, and Tomas Bucas, graced the stage, each offering unique insights and perspectives. Their expertise, coupled with the lively exchanges among participants, fueled an atmosphere of innovation and collaboration.

Under the adept moderation of Tom O. Kleppestø, the forum evolved into a dynamic hub of knowledge sharing and networking. Presentations, case studies, and panel discussions provided attendees with invaluable insights into the intricacies of cross-border business cooperation. Representatives from leading enterprises such as Visma, Staticus, HansaMatrix, Glamox, Stansefabrikken Ukmerge, and Helmes - Software Development Company, shared best practices and strategies for navigating the complexities of the Norwegian and Baltic markets, paving the way for enhanced collaboration and growth.



The event, hosted graciously by DNB, underscored the importance of dialogue and partnership in driving sustainable development. Special recognition was extended to the Estonian Embassy in Oslo and Ambassador Lauri Bambus for their instrumental role in inaugurating the proceedings, further cementing the bonds between the participating nations.

The event transcended its role as a mere forum, emerging as a catalyst for fostering enduring partnerships and igniting collective success across borders. As NECC looks back on this monumental gathering, it does so with pride, knowing that it has played a pivotal role in accelerating growth and fostering cooperation in the Nordics.



Anticipation for the event ran high, prompting eager participants to secure their seats well in advance. The event commenced with an electrifying atmosphere as Katre Kõvask took centre stage, drawing from her extensive experience spanning over two decades in business. With a wealth of knowledge, she shared invaluable insights on navigating the ever-evolving landscape of various industries and fostering environments conducive to effective team dynamics.

Following this insightful session, Leanika Järve led an interactive workshop, providing attendees with practical strategies for achieving sustainable business growth. Emphasising the delicate equilibrium between the exigencies of daily operations and the formulation of long-term strategic initiatives, Järve's workshop resonated deeply with participants, sparking spirited discussions and facilitating the exchange of innovative ideas.

As the afternoon progressed, Kristian Wulfsberg Majer took to the podium, exploring the intricate workings of human psychology and its profound implications for marketing and brand promotion. Majer's illuminating discourse left attendees not only enlightened but also equipped with a newfound understanding of the underlying motivations that drive consumer behaviour.

As the curtain drew on this transformative event, NECC extended its sincerest gratitude to all attendees, speakers, and partners whose unwavering support and active participation contributed to its resounding success. Their collective enthusiasm and commitment to excellence were the cornerstones upon which meaningful dialogue and collaborative endeavours flourished.

For those unable to partake in the festivities, NECC extended an open invitation to stay connected and informed about future events and opportunities via www.necc.ee. Together, let us continue to chart a course toward a future defined by empowered leadership, collective influence, and enduring impact, inspiring generations to come.

NECC warmly invited esteemed members and guests to spend an unforgettable afternoon at the Mövenpick Hotel Tallinn, where the "Inspire, Influence, Impact: Business Leadership" event unfolded with grace and inspiration.

Rooted in the rich tapestry of the esteemed Female Future networking series in Estonia, which saw its inception in 2022 through a collaborative effort between the Norwegian Embassy and NECC, this event epitomised the essence of Scandinavian values. It sought to empower leaders and cultivate a profound understanding of the nuanced dynamics that define modern business landscapes, all while championing the importance of maintaining a harmonious work-life balance.

Guests were treated to a meticulously curated lineup of speakers, each offering a unique blend of professional expertise and personal wisdom. From delving into the intricacies of effective leadership and the art of entrepreneurship to navigating the myriad challenges encountered in both professional and personal spheres, the event's agenda was designed to engage both the intellect and the heart.

"Inspire, Influence, Impact: Business Leadership"



A Celebration of Norwegian Culture and Cuisine: Lutefisk Dinner - November 29th, 2023



NECC cordially invited all connoisseurs of fine dining and enthusiasts of Norwegian culture to a memorable evening at Restaurant NOA on November 29th at 18:30. The gathering was infused with the spirit of joy and camaraderie, and guests embarked on a culinary voyage through the rich tapestry of Norwegian cuisine.

At the heart of the evening's festivities was lutefisk, a revered delicacy that embodies the essence of Norwegian culinary tradition. Diners savoured the delicate taste and velvety texture of this dried and rehydrated fish, expertly prepared and served with a decadent white sauce, crispy bacon, and an array of traditional accompaniments. Each bite offered a tantalising glimpse into Norway's culinary heritage, evoking memories of festive gatherings and cherished family traditions.



For those curious about the intricate process behind preparing lutefisk, a captivating demonstration provided insight into the age-old techniques and meticulous attention to detail required to achieve culinary perfection. Guests marvelled at the craftsmanship and dedication involved, gaining a newfound appreciation for the culinary artistry that defines Norwegian cuisine. No Norwegian celebration would be complete without a spirited toast of Aquavit, and guests embraced this cherished tradition with enthusiasm and gusto. Glasses were raised in unison as attendees shared the traditional Nordic toast of "Skål," symbolising friendship, goodwill, and shared joy.



Adding to the ambience of the evening was the breathtaking backdrop provided by Restaurant NOA, hailed as Estonia's premier dining destination. Nestled amidst the stunning vistas of the Baltic Sea, NOA captivated guests with its unrivalled location, architectural splendour, and captivating interior design. The panoramic views of the Tallinn skyline and the serene expanse of the sea provided a fitting backdrop for an evening of culinary delight and cultural immersion. As the evening drew to a close, NECC extended heartfelt gratitude to all who contributed to the event's success, from the dedicated team at Restaurant NOA to the esteemed guests who graced the occasion with their presence. Their collective enthusiasm and appreciation for Norwegian culture and cuisine imbued the evening with warmth, laughter, and cherished memories. In conclusion, the traditional lutefisk dinner was more than just a culinary experience—it was a celebration of cultural heritage, gastronomic excellence, and the enduring bonds of friendship.



Exploring Excellence: Company Visit to Orkla Eesti AS

NECC extended a cordial invitation to all members and enthusiasts of the Estonian business community to partake in an enlightening company visit to Orkla Eesti AS, Estonia's premier food industry company. Set against the backdrop of Orkla's esteemed facilities, located at Põrguvälja tee 6, Lehmja, Rae vald, Harjumaa, the visit promised an immersive exploration into the heart of the Estonian confectionery industry.

As participants eagerly awaited the event scheduled for November 22nd at 13:00, anticipation ran high for a unique opportunity to gain firsthand insight into Orkla Eesti AS's operations and ethos. With a legacy spanning generations, Orkla Eesti AS proudly represents two iconic local brands – Kalev and Põltsamaa – in addition to several other esteemed brands such as Felix, Taffel, Laima, Selga, Vilma, Naturli, Möller's, and more. As an integral part of the expansive Orkla Group, the company boasts a workforce of nearly 600 dedicated individuals committed to upholding the highest quality and sustainability standards in production practices.



The visit commenced with a warm welcome from Kaido Kaare, who graciously guided participants through the intricate processes that underpin Orkla's renowned confectionery products. From the meticulous craftsmanship that goes into every creation to the company's unwavering dedication to sustainable practices, attendees gained invaluable insights into the essence of Orkla's industry leadership.

Did you know that the roots of the Estonian confectionery industry date back to 1806 when pastry chef Lorenz Cavietzel established it in Tallinn's old town? Orkla Eesti AS proudly honours this storied legacy while embracing innovation and modernity in its pursuit of excellence.

As the visit drew close, NECC extended heartfelt appreciation to Orkla Eesti AS for their gracious hospitality and commitment to fostering meaningful engagement with the business community. The event not only offered a glimpse into the inner workings of a renowned industry leader but also provided a platform for networking and knowledge exchange among participants.

In conclusion, the company visit to Orkla Eesti AS was a resounding success, enriching participants with newfound insights and appreciation for the artistry and dedication that define Estonia's vibrant confectionery industry. NECC looks forward to future encounters that continue to inspire, educate, and elevate the Estonian business landscape.





NECC extended a warm invitation to esteemed members and partners for an exclusive Christmas Networking event, set to unfold amidst the festive ambience of the Norwegian Ambassador's residence in Nõmme, Tallinn, on December 5th at 18:00.

Under the gracious patronage of Norwegian Ambassador Mr Marius Dirdal, the evening promised to be a delightful fusion of networking and festive cheer. Attendees were invited to immerse themselves in the convivial atmosphere, forging new connections and strengthening existing relationships against holiday merriment.

An exciting event highlight was the unique opportunity to connect with members of the Norwegian-Finnish Trade Association (NOFI). This cross-cultural exchange offered a platform for professionals from diverse backgrounds to come together, share insights, and celebrate the spirit of collaboration that defines the holiday season.



As the evening unfolded, guests were treated to an array of delightful experiences, from engaging conversations to cherished moments of laughter and camaraderie. Against the backdrop of the Ambassador's residence, adorned with festive décor and holiday ambience, attendees embraced the opportunity to connect with like-minded professionals, fostering bonds that transcended borders and cultures.

NECC extends sincere gratitude to all who contributed to the event's success, from Ambassador Marius Dirdal's gracious hospitality to the active participation of NECC and NOFI members. Their collective enthusiasm and camaraderie were a testament to the enduring spirit of collaboration and goodwill characterising the holiday season.



In conclusion, the NECC Christmas Networking with NOFI was more than just a festive gathering—a celebration of unity, collaboration, and the power of connection. As attendees departed, filled with holiday cheer and newfound connections, they carried the spirit of goodwill and camaraderie that defines the NECC community.

NECC Christmas Networking with NOFI - December 5th, 2023

Nordic-Baltic Business Summit: Fostering Collaboration and Innovation

November 28th marked a significant milestone in the realm of international business as entrepreneurs and leaders from the Chamber of Commerce representing over ten countries across the Nordic and Baltic regions converged in Tallinn for a landmark summit. Hosted within the distinguished confines of Jaan Poska Kadrioru's residence, the event bore witness to a convergence of minds, ideas, and aspirations, all aimed at exploring potential collaboration plans and fostering innovation in the region.

The day commenced with an aura of anticipation and excitement as participants were honoured to receive a warm welcome from the esteemed Mayor of Tallinn, Mr Mihhail Kõlvart. His presence underscored the significance of the occasion and set a tone of camaraderie and mutual respect among attendees. Against this backdrop, the stage was set for a day filled with insightful discussions, strategic planning, and meaningful exchanges.



The summit's agenda was as diverse as the regions it represented, with each Chamber of Commerce given a platform to spotlight its mission, objectives, and members' base. This initial session served as a foundation for international cooperation, as participants shared insights, best practices, and innovative initiatives aimed at driving economic growth and prosperity across borders. From showcasing groundbreaking projects to identifying common challenges and opportunities, the morning session laid the groundwork for a day of exploration, collaboration, and shared learning.

As the day progressed, participants embarked on a journey of discovery, venturing into the heart of Ülemiste City—a vibrant hub of innovation and entrepreneurship. Here, they had the privilege of engaging with local entrepreneurs from R8 Tech and Mainor AS, gaining firsthand insights into their innovative projects and future aspirations. The visit provided a glimpse into the transformative potential of collaboration and partnership in driving sustainable development and economic prosperity.



The summit's pinnacle came to fruition with a festive dinner held at the iconic Tallinn Town Hall—a venue steeped in history and tradition. Against the backdrop of this majestic setting, attendees engaged in personalized round-table discussions, impassioned speeches, and spirited mingling, deepening connections and fostering camaraderie among participants. NECC took pride in extending a special invitation to its gold members, providing them with an exclusive opportunity to network with fellow entrepreneurs and industry leaders, further enriching the evening's festivities.

As the evening drew to a close, heartfelt appreciation was extended to all who contributed to the success of the event. From the diligent organizers at Baltic Business Club to the enthusiastic participants who brought passion and energy to every discussion, each individual played a vital role in shaping the summit's outcome. Special recognition was reserved for the Oslo Chamber of Commerce, with whom insightful dialogues were held, laying the groundwork for future collaboration between Estonia and Norway—a testament to the enduring spirit of cooperation and partnership that defines the Nordic-Baltic region.



In conclusion, the Nordic-Baltic Business Summit was more than just a gathering—it was a celebration of unity, innovation, and the limitless potential of collective action in driving positive change. As participants bid farewell to Tallinn, they carried with them not only memories of a memorable event but also a renewed sense of optimism and determination to forge ahead, united in their pursuit of a brighter future for the region. Indeed, the summit was a testament to the indomitable spirit of entrepreneurship and the boundless opportunities that await those who dare to dream and collaborate for a better tomorrow.



From joint initiatives in economic development and innovation to cultural exchanges and educational programs, the Nordic-Baltic cooperation has catalysed positive change and fostered a sense of belonging and unity among member states. By pooling resources, sharing best practices, and tackling common challenges together, countries in the region have been able to amplify their impact and achieve greater success than would have been possible individually.

As the world becomes increasingly interconnected and challenges grow more complex, the importance of Nordic-Baltic cooperation cannot be overstated. By working hand in hand, countries in the region can leverage their collective strengths to address pressing issues such as climate change, security threats, and economic disparities, paving the way for a more sustainable and inclusive future.

As we look to the future, let us reaffirm our commitment to Nordic-Baltic cooperation and redouble our efforts to build a prosperous, peaceful, and resilient region. Together, we can overcome any obstacle and realise the full potential of our shared vision for a brighter tomorrow.





OFFICE BUILDINGS, INDUSTRIAL PROPERTY, APARTMENTS.

Kawe has invested in commercial real estate for 20 years by buying property and constructing its own buildings. Our portfolio consists of 10 office and 8 industrial real estate buildings totalling 176 000 m2. Kawe group total value was 160 mln EUR as of 2021. As a new direction, we have entered the housing development market. Currently our portfolio includes two projects with a total of 400 apartments. The construction of the first development started in the spring 2022. The first residents will receive their homes in the fall of 2023.

AS Kawe belongs to AS Garda, which is registered in Trondheim, Kingdom of Norway. AS Garda is owned in three equal parts by Norwegian investors: Bernhd. Brekke AS, Ivar Koteng and Jenssen & Co AS.



How to find us

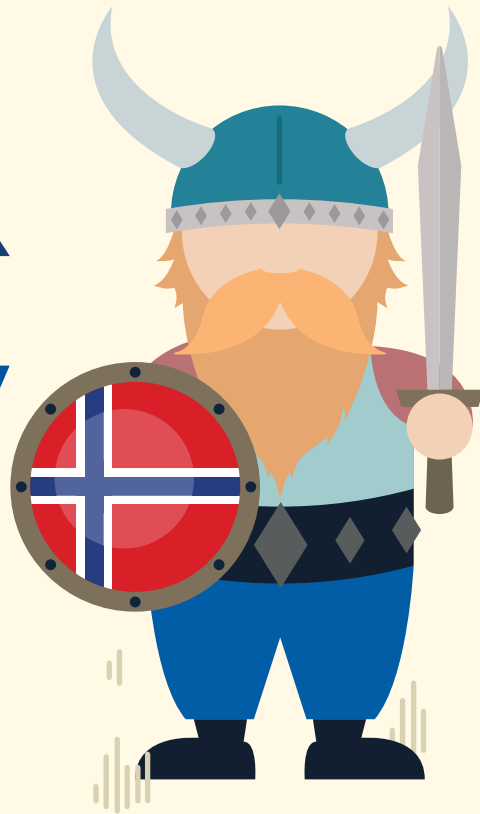
Veerenni 24, 10135, Tallinn, Estonia

E-mail: info@kawe.ee

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About Gjensidige


Gjensidige is the second largest insurance group in the Nordic and Baltic countries. With 200 years of experience in Norway, Gjensidige has been operating in Estonia for 19 years.

Gjensidige is an universal insurance company that offers insurance solutions for private and business customers. The company's goal is to protect the life, health and property of their customers and help customers both in accident prevention and after an accident.

Contact

 Sõpruse pst 145, 13417

 Tallinn info@gjensidige.ee

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LEADING INDUSTRIAL HOLDING IN EUROPE

Marketex Marine and Marketex Offshore Constructions, subsidiaries of BLRT Grupp, have been operating in the Norwegian market for over 20 years, producing various structures for the oil and gas, and aquaculture industries.

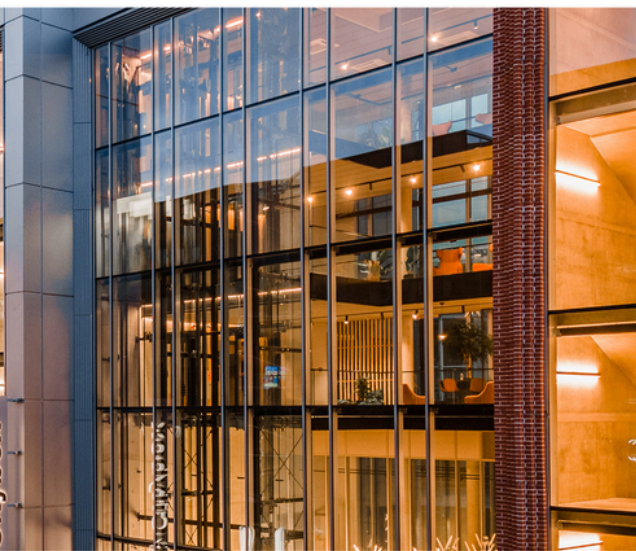
We have the production capacities necessary to fabricate structures of any complexity. Quality performance, safety, occupational health and environmental protection are core to our working culture.

Our portfolio of projects for Norway includes the construction of more than 400 feed barges for the fish farming industry with feed storage capacities ranging from 100 to 850 tonnes, high-end equipment and complex structures for subsea gas and oil production, an offshore oil loading system, and the unique floating exhibition centre Salmon Eye which is located in the spectacular Hardangerfjord.



BLRT
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About us

Citybox is all about simple and modern solutions. The traditional reception has been replaced with check-in terminals and minibars with encouragement to discover what the city offers.

We focus on what we know our guests value: speedy self service check-in/out, a simple and modern room, an excellent bed, and most importantly, value for money! Our staff is invisible, but are always available in the hotel around the clock if needed.

Citybox Tallinn

Citybox Tallinn City Center is located in the port complex Porto Franco and has simple and modern rooms with Scandinavian design. The hotel is located near the old town, 200 meters from the Rotermann quarter and 500



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TALLINN@CITYBOX.EE



CITYBOXHOTELS.COM

NECC HONORARY MEMBERS

ROYAL NORWEGIAN EMBASSY

NORDIC COUNCIL OF MINISTERS

ENTERPRISE ESTONIA

NECC GOLD MEMBERS

BLRT GRUPP AS

ADB GJENSIDIGE EESTI FILIAAL

KAWE AS

CITYBOX OÜ

NECC CORPORATE MEMBERS

HELLAND BALTIC OÜ

LEADELL PILV ADVOKAADIBÜROO AS

NJORD ADVOKAADIBÜROO OÜ

REITAN CONVENIENCE ESTONIA AS

VIOLANTE MÖÖBEL OÜ

TRIDENT SOLUTIONS

MOLLER BALTIC IMPORT SE

NECC BASIC MEMBERS

OCEANVISUALS OÜ

KARMSUND ESTONIA OÜ

DNV GL ESTONIA OÜ

TRIMTEX SPORT AS

SUNDT EFS OÜ

AITA AS

UPTIME OÜ

EXPORT2NORWAY AS

PROTEX BALTI AS

LEINONEN OÜ

ORKLA ACCOUNTING CENTRE OÜ

INFOKIOSKS OÜ

TOMRA SERVICE OÜ

SOLHJELL BALTIC OÜ

NORDIC HOUSES OÜ

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BERNHARD BREKKE AS

NORRAKAS OÜ

PURE FOOD ESTONIA OÜ

INVISIBLE GROUP OÜ

ECOMATERIALS GROUP OÜ

NECC INDIVIDUAL MEMBERS

Anu Adermann, Jaanus Stern, Kai Ødegårdstuen, Paal Aschjem

	2023	2022
Total revenue	27 438	23 322
Total expenses	-30 213	-33 061
Operating profit/loss	-2775	-9737
Total assets	5935	8538
Total liabilities	900	550
Total	18 118	8 358

INFORMATION ON THE ASSOCIATION

Name of the association:	Norwegian-Estonian Chamber of Commerce MTÜ
Legal status of the company:	Association
Number, place and date of registration:	80261000, 06.12.2007, Tallinn
Registered office:	Harju tn 6, 10130, Tallinn, Harjumaa
Management board of the organization	Kristiina Koel, (Chairperson) Hans Magnar Aanensen, (Vice-Chairman) Virve Jõgeva, (Board member) Jaanus Stern, (Board member) Joar Terjesen, (Board member) Argo Saul, (Board member) Marco Iovino (Board member) Sandra Saar (General manager)
Annual report prepared by:	Black Plus OÜ
Financial year:	01.01 - 31.12.2023
Previous reporting period:	01.01 - 31.12.2022



*We are building a bridge
between Norway and
Estonia!*

OUR MISSION

Serve as a business network for cooperation between Norwegian and Estonian companies in Estonia. Promote Norwegian companies, cooperation, competence and business values. Inform the politicians and legislators about the needs of our members. Cooperate with relevant organizations and stakeholders.

OUR VALUES

Sustainability: We promote sustainability, transparency and long-term perspective and work to improve the local business environment. Sharing knowledge: We believe in building an inclusive and informal business community where members can meet and exchange experiences.

OUR VISION

The best Norwegian Chamber abroad.

2023